

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT DECEMBER 31, 2021

AREA: Port Coquitlam

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	43,223,500	34,099,126	26 %	728,645,545	396,300,230	83 %
Units Listed	18	28	35- %	751	489	53 %
Units Sold	27	29	6- %	555	375	48 %
Sale Success Ratio	75 %	74 %		72 %	71 %	
% Sales to Listings	150 %	103 %		73 %	76 %	
Avg Price/Unit	1,600,870	1,175,831	36 %	1,312,874	1,056,800	24 %
Active Listings	25	42	40- %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	25,710,500	16,171,288	58 %	278,099,135	198,826,653	39 %
Units Listed	17	25	32- %	386	419	7- %
Units Sold	26	23	13 %	331	291	13 %
Sale Success Ratio	89 %	67 %		82 %	66 %	
% Sales to Listings	152 %	92 %		85 %	69 %	
Avg Price/Unit	988,865	703,099	40 %	840,178	683,253	22 %
Active Listings	4	17	76- %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	32,698,109	23,708,351	37 %	330,619,639	193,186,137	71 %
Units Listed	30	48	37- %	832	732	13 %
Units Sold	53	52	1 %	637	425	49 %
Sale Success Ratio	89 %	56 %		72 %	57 %	
% Sales to Listings	176 %	108 %		76 %	58 %	
Avg Price/Unit	616,945	455,929	35 %	519,026	454,555	14 %
Active Listings	17	64	73- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	101,632,109	73,978,765	37 %	1,337,364,319	788,313,020	69 %
Units Listed	65	101	35- %	1,969	1,640	20 %
Units Sold	106	104	1 %	1,523	1,091	39 %
Sale Success Ratio	85 %	63 %		74 %	64 %	
% Sales to Listings	163 %	102 %		77 %	66 %	
Avg Price/Unit	958,793	711,334	34 %	878,111	722,560	21 %
Active Listings	46	123	62- %			

MULTI FAMILY REVENUE



Source: MMR Strategy Group study of total brand awareness of real estate organizations among buyers, sellers, and those planning to buy or sell.

Maximum exposure for your home through comprehensive marketing strategies, the latest technologies that will sell your for the most money in this market! Guaranteed!

Jim Williams

47 Years of Selling Experience

RE/MAX Lifestyles Realty-604 463-2200

Buying or Selling, require real estate services
contact Jim Williams [Here!](#)

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ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	15,729,000	0	0 %
Units Listed	0	1	100- %	19	5	280 %
Units Sold	0	0	0 %	10	0	0 %
Sale Success Ratio	0 %	0 %		47 %	0 %	
% Sales to Listings	0 %	0 %		52 %	0 %	
Avg Price/Unit	0	0	0 %	1,572,900	0	0 %
Active Listings	0	2	100- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	950,000	735,000	29 %	7,977,500	4,757,500	67 %
Units Listed	1	1	0 %	18	25	28- %
Units Sold	1	1	0 %	7	6	16 %
Sale Success Ratio	100 %	25 %		29 %	26 %	
% Sales to Listings	100 %	100 %		38 %	24 %	
Avg Price/Unit	950,000	735,000	29 %	1,139,642	792,916	43 %
Active Listings	2	8	75- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	102,582,109	74,713,765	37 %	1,361,070,819	793,070,520	71 %
Units Listed	66	103	35- %	2,006	1,670	20 %
Units Sold	107	105	1 %	1,540	1,097	40 %
Sale Success Ratio	85 %	62 %		73 %	63 %	
% Sales to Listings	162 %	101 %		76 %	65 %	
Avg Price/Unit	958,711	711,559	34 %	883,812	722,944	22 %
Active Listings	48	133	63- %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	102,582,109	74,713,765	37 %	1,361,070,819	793,070,520	71 %
Units Listed	66	103	35- %	2,006	1,670	20 %
Units Sold	107	105	1 %	1,540	1,097	40 %
Sale Success Ratio	85 %	62 %		73 %	63 %	
% Sales to Listings	162 %	101 %		76 %	65 %	
Avg Price/Unit	958,711	711,559	34 %	883,812	722,944	22 %
Active Listings	48	133	63- %			