

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Whistler / Pemberton

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	3,000,000	2,750,000	9 %
Units Listed	1	1	0 %	11	17	35- %
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		10 %	11 %	
% Sales to Listings	0 %	0 %		9 %	5 %	
Avg Price/Unit	0	0	0 %	3,000,000	2,750,000	9 %
Active Listings	16	16	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	16,965,000	6,775,500	150 %	141,075,895	92,266,475	52 %
Units Listed	23	25	8- %	256	268	4- %
Units Sold	14	7	100 %	116	80	45 %
Sale Success Ratio	45 %	22 %		51 %	37 %	
% Sales to Listings	60 %	28 %		45 %	29 %	
Avg Price/Unit	1,211,785	967,928	25 %	1,216,171	1,153,330	5 %
Active Listings	213	235	9- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	16,965,000	6,775,500	150 %	144,075,895	95,016,475	51 %
Units Listed	24	26	7- %	267	285	6- %
Units Sold	14	7	100 %	117	81	44 %
Sale Success Ratio	43 %	22 %		49 %	36 %	
% Sales to Listings	58 %	26 %		43 %	28 %	
Avg Price/Unit	1,211,785	967,928	25 %	1,231,417	1,173,042	4 %
Active Listings	229	251	8- %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	700,000	2,400,000	70- %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	2	2	0 %
Sale Success Ratio	0 %	0 %		50 %	100 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	350,000	1,200,000	70- %
Active Listings	0	5	100- %			

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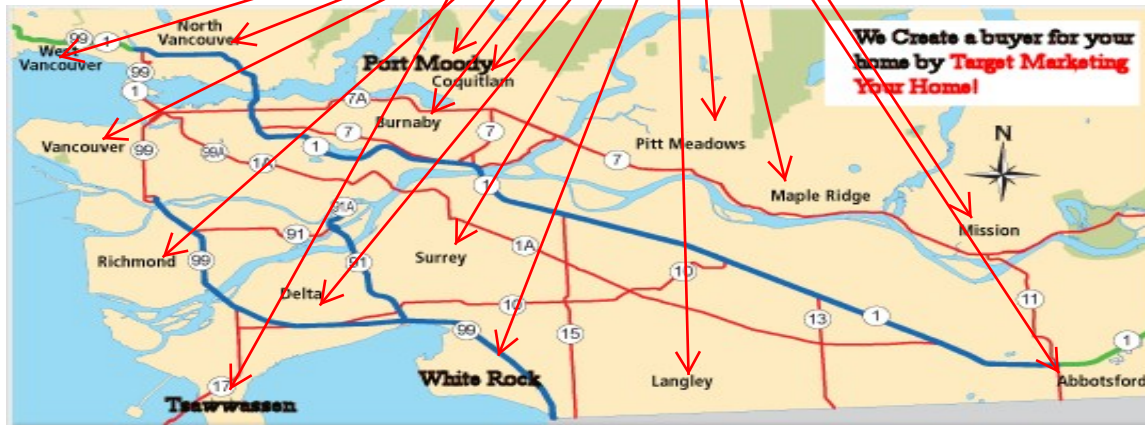
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REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Whistler / Pemberton

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	23,989,150	13,426,000	78 %	108,591,270	107,438,450	1 %
Units Listed	38	30	26 %	259	326	20- %
Units Sold	32	23	39 %	167	175	4- %
Sale Success Ratio	72 %	52 %		63 %	51 %	
% Sales to Listings	84 %	76 %		64 %	53 %	
Avg Price/Unit	749,660	583,739	28 %	650,247	613,934	5 %
Active Listings	184	230	20- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	23,989,150	13,426,000	78 %	109,291,270	109,838,450	0 %
Units Listed	38	30	26 %	259	326	20- %
Units Sold	32	23	39 %	169	177	4- %
Sale Success Ratio	72 %	52 %		62 %	52 %	
% Sales to Listings	84 %	76 %		65 %	54 %	
Avg Price/Unit	749,660	583,739	28 %	646,693	620,556	4 %
Active Listings	184	235	21- %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	300,000	0	0 %	300,000	0	0 %
Units Listed	0	0	0 %	1	6	83- %
Units Sold	1	0	0 %	1	0	0 %
Sale Success Ratio	100 %	0 %		16 %	0 %	
% Sales to Listings	0 %	0 %		100 %	0 %	
Avg Price/Unit	300,000	0	0 %	300,000	0	0 %
Active Listings	0	5	100- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,982,000	3,410,960	16 %	40,220,311	39,776,760	1 %
Units Listed	19	43	55- %	267	312	14- %
Units Sold	19	14	35 %	145	122	18 %
Sale Success Ratio	50 %	37 %		47 %	38 %	
% Sales to Listings	100 %	32 %		54 %	39 %	
Avg Price/Unit	209,578	243,640	13- %	277,381	326,039	14- %
Active Listings	201	259	22- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	4,282,000	3,410,960	25 %	40,520,311	39,776,760	1 %
Units Listed	19	43	55- %	268	318	15- %
Units Sold	20	14	42 %	146	122	19 %
Sale Success Ratio	51 %	37 %		46 %	37 %	
% Sales to Listings	105 %	32 %		54 %	38 %	
Avg Price/Unit	214,100	243,640	12- %	277,536	326,039	14- %
Active Listings	201	264	23- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Whistler / Pemberton

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	300,000	0	0 %	4,000,000	5,150,000	22- %
Units Listed	1	1	0 %	12	23	47- %
Units Sold	1	0	0 %	4	3	33 %
Sale Success Ratio	50 %	0 %		20 %	15 %	
% Sales to Listings	100 %	0 %		33 %	13 %	
Avg Price/Unit	300,000	0	0 %	1,000,000	1,716,666	41- %
Active Listings	16	26	38- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	44,936,150	23,612,460	90 %	289,887,476	239,481,685	21 %
Units Listed	80	98	18- %	782	906	13- %
Units Sold	65	44	47 %	428	377	13 %
Sale Success Ratio	57 %	39 %		53 %	43 %	
% Sales to Listings	81 %	44 %		54 %	41 %	
Avg Price/Unit	691,325	536,646	28 %	677,307	635,229	6 %
Active Listings	598	724	17- %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	45,236,150	23,612,460	91 %	293,887,476	244,631,685	20 %
Units Listed	81	99	18- %	794	929	14- %
Units Sold	66	44	50 %	432	380	13 %
Sale Success Ratio	57 %	39 %		52 %	42 %	
% Sales to Listings	81 %	44 %		54 %	40 %	
Avg Price/Unit	685,396	536,646	27 %	680,295	643,767	5 %
Active Listings	614	750	18- %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Whistler / Pemberton

MULTI FAMILY REVENUE

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	379,000	0	0 %
Units Listed	0	1	100- %	1	4	75- %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		33 %	0 %	
% Sales to Listings	0 %	0 %		100 %	0 %	
Avg Price/Unit	0	0	0 %	379,000	0	0 %
Active Listings	0	3	100- %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	379,000	0	0 %
Units Listed	0	1	100- %	1	4	75- %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		33 %	0 %	
% Sales to Listings	0 %	0 %		100 %	0 %	
Avg Price/Unit	0	0	0 %	379,000	0	0 %
Active Listings	0	3	100- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	9,856,000	1,870,000	427 %	21,278,904	10,921,125	94 %
Units Listed	2	7	71- %	92	85	8 %
Units Sold	6	2	200 %	20	16	25 %
Sale Success Ratio	75 %	40 %		21 %	28 %	
% Sales to Listings	300 %	28 %		21 %	18 %	
Avg Price/Unit	1,642,666	935,000	75 %	1,063,945	682,570	55 %
Active Listings	107	124	13- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Whistler / Pemberton

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	300,000	0	0 %	4,000,000	5,150,000	22- %
Units Listed	1	1	0 %	12	23	47- %
Units Sold	1	0	0 %	4	3	33 %
Sale Success Ratio	50 %	0 %		20 %	15 %	
% Sales to Listings	100 %	0 %		33 %	13 %	
Avg Price/Unit	300,000	0	0 %	1,000,000	1,716,666	41- %
Active Listings	16	26	38- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	54,792,150	25,482,460	115 %	311,545,380	250,402,810	24 %
Units Listed	82	106	22- %	875	995	12- %
Units Sold	71	46	54 %	449	393	14 %
Sale Success Ratio	58 %	39 %		50 %	42 %	
% Sales to Listings	86 %	43 %		51 %	39 %	
Avg Price/Unit	771,720	553,966	39 %	693,864	637,157	8 %
Active Listings	705	851	17- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	55,092,150	25,482,460	116 %	315,545,380	255,552,810	23 %
Units Listed	83	107	22- %	887	1,018	12- %
Units Sold	72	46	56 %	453	396	14 %
Sale Success Ratio	58 %	39 %		49 %	41 %	
% Sales to Listings	86 %	42 %		51 %	38 %	
Avg Price/Unit	765,168	553,966	38 %	696,568	645,335	7 %
Active Listings	721	877	17- %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Whistler / Pemberton

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	3	2	50 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	4	1	300 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	3	2	50 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	4	1	300 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	1	100- %	3	4	25- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	3	7	57- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	1	100- %	3	4	25- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	3	7	57- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Whistler / Pemberton

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Whistler / Pemberton

IC&I - LAND & FARMS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	2	7	71- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	5	5	0 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	2	7	71- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	5	5	0 %			

ICI SUB-TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	1	100- %	8	14	42- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	12	13	7- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	1	100- %	8	14	42- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	12	13	7- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Whistler / Pemberton

TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	300,000	0	0 %	4,000,000	5,150,000	22- %
Units Listed	1	1	0 %	12	23	47- %
Units Sold	1	0	0 %	4	3	33 %
Sale Success Ratio	50 %	0 %		20 %	15 %	
% Sales to Listings	100 %	0 %		33 %	13 %	
Avg Price/Unit	300,000	0	0 %	1,000,000	1,716,666	41- %
Active Listings	16	26	38- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	54,792,150	25,482,460	115 %	311,545,380	250,402,810	24 %
Units Listed	82	107	23- %	883	1,009	12- %
Units Sold	71	46	54 %	449	393	14 %
Sale Success Ratio	58 %	38 %		49 %	41 %	
% Sales to Listings	86 %	42 %		50 %	38 %	
Avg Price/Unit	771,720	553,966	39 %	693,864	637,157	8 %
Active Listings	717	864	17- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	55,092,150	25,482,460	116 %	315,545,380	255,552,810	23 %
Units Listed	83	108	23- %	895	1,032	13- %
Units Sold	72	46	56 %	453	396	14 %
Sale Success Ratio	58 %	38 %		49 %	41 %	
% Sales to Listings	86 %	42 %		50 %	38 %	
Avg Price/Unit	765,168	553,966	38 %	696,568	645,335	7 %
Active Listings	733	890	17- %			