

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Sunshine Coast

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	816,119	215,000	279 %	6,492,925	9,924,437	34- %
Units Listed	0	4	100- %	40	46	13- %
Units Sold	2	1	100 %	15	25	40- %
Sale Success Ratio	66 %	33 %		50 %	60 %	
% Sales to Listings	0 %	25 %		37 %	54 %	
Avg Price/Unit	408,059	215,000	89 %	432,861	396,977	9 %
Active Listings	30	37	18- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	17,844,900	13,819,100	29 %	155,523,475	164,345,650	5- %
Units Listed	75	82	8- %	953	1,031	7- %
Units Sold	39	29	34 %	350	357	1- %
Sale Success Ratio	44 %	30 %		48 %	47 %	
% Sales to Listings	52 %	35 %		36 %	34 %	
Avg Price/Unit	457,561	476,520	3- %	444,352	460,351	3- %
Active Listings	694	681	1 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	18,661,019	14,034,100	32 %	162,016,400	174,270,087	7- %
Units Listed	75	86	12- %	993	1,077	7- %
Units Sold	41	30	36 %	365	382	4- %
Sale Success Ratio	45 %	30 %		48 %	48 %	
% Sales to Listings	54 %	34 %		36 %	35 %	
Avg Price/Unit	455,146	467,803	2- %	443,880	456,204	2- %
Active Listings	724	718	0 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	1,825,400	325,400	460 %
Units Listed	4	0	0 %	13	12	8 %
Units Sold	0	0	0 %	6	1	500 %
Sale Success Ratio	0 %	0 %		54 %	12 %	
% Sales to Listings	0 %	0 %		46 %	8 %	
Avg Price/Unit	0	0	0 %	304,233	325,400	6- %
Active Listings	15	13	15 %			

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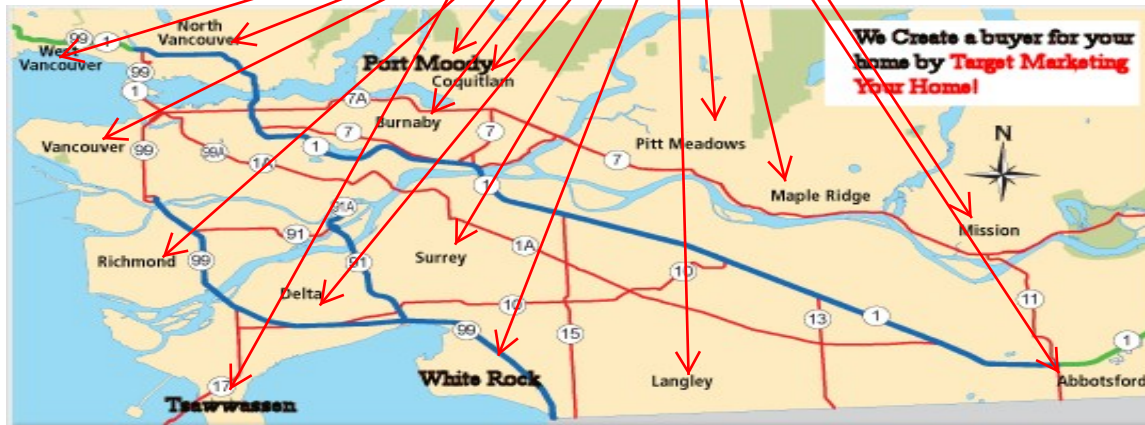
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SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Sunshine Coast

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,053,500	662,500	59 %	6,491,350	9,707,520	33- %
Units Listed	7	10	30- %	88	85	3 %
Units Sold	5	1	400 %	27	31	12- %
Sale Success Ratio	41 %	16 %		36 %	45 %	
% Sales to Listings	71 %	10 %		30 %	36 %	
Avg Price/Unit	210,700	662,500	68- %	240,420	313,145	23- %
Active Listings	63	64	1- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,053,500	662,500	59 %	8,316,750	10,032,920	17- %
Units Listed	11	10	10 %	101	97	4 %
Units Sold	5	1	400 %	33	32	3 %
Sale Success Ratio	31 %	16 %		38 %	42 %	
% Sales to Listings	45 %	10 %		32 %	32 %	
Avg Price/Unit	210,700	662,500	68- %	252,022	313,528	19- %
Active Listings	78	77	1 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	323,099	3,122,600	89- %	7,669,863	7,982,800	3- %
Units Listed	1	6	83- %	19	37	48- %
Units Sold	1	6	83- %	18	17	5 %
Sale Success Ratio	25 %	100 %		72 %	100 %	
% Sales to Listings	100 %	100 %		94 %	45 %	
Avg Price/Unit	323,099	520,433	37- %	426,103	469,576	9- %
Active Listings	44	53	16- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	415,000	498,500	16- %	4,523,400	6,447,900	29- %
Units Listed	4	4	0 %	57	71	19- %
Units Sold	2	1	100 %	18	26	30- %
Sale Success Ratio	28 %	14 %		34 %	37 %	
% Sales to Listings	50 %	25 %		31 %	36 %	
Avg Price/Unit	207,500	498,500	58- %	251,300	247,996	1 %
Active Listings	43	43	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	738,099	3,621,100	79- %	12,193,263	14,430,700	15- %
Units Listed	5	10	50- %	76	108	29- %
Units Sold	3	7	57- %	36	43	16- %
Sale Success Ratio	27 %	53 %		46 %	50 %	
% Sales to Listings	60 %	70 %		47 %	39 %	
Avg Price/Unit	246,033	517,300	52- %	338,701	335,597	0 %
Active Listings	87	96	9- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Sunshine Coast

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,139,218	3,337,600	65- %	15,988,188	18,232,637	12- %
Units Listed	5	10	50- %	72	95	24- %
Units Sold	3	7	57- %	39	43	9- %
Sale Success Ratio	27 %	77 %		59 %	65 %	
% Sales to Listings	60 %	70 %		54 %	45 %	
Avg Price/Unit	379,739	476,800	20- %	409,953	424,014	3- %
Active Listings	89	103	13- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	19,313,400	14,980,100	28 %	166,538,225	180,501,070	7- %
Units Listed	86	96	10- %	1,098	1,187	7- %
Units Sold	46	31	48 %	395	414	4- %
Sale Success Ratio	43 %	28 %		46 %	46 %	
% Sales to Listings	53 %	32 %		35 %	34 %	
Avg Price/Unit	419,856	483,229	13- %	421,615	435,992	3- %
Active Listings	800	788	1 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	20,452,618	18,317,700	11 %	182,526,413	198,733,707	8- %
Units Listed	91	106	14- %	1,170	1,282	8- %
Units Sold	49	38	28 %	434	457	5- %
Sale Success Ratio	41 %	32 %		47 %	48 %	
% Sales to Listings	53 %	35 %		37 %	35 %	
Avg Price/Unit	417,400	482,044	13- %	420,567	434,865	3- %
Active Listings	889	891	0 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Sunshine Coast

MULTI FAMILY REVENUE

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	265,000	0	0 %
Units Listed	0	0	0 %	2	4	50- %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		100 %	0 %	
% Sales to Listings	0 %	0 %		50 %	0 %	
Avg Price/Unit	0	0	0 %	265,000	0	0 %
Active Listings	2	2	0 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	265,000	0	0 %
Units Listed	0	0	0 %	2	4	50- %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		100 %	0 %	
% Sales to Listings	0 %	0 %		50 %	0 %	
Avg Price/Unit	0	0	0 %	265,000	0	0 %
Active Listings	2	2	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,363,407	873,500	285 %	14,749,464	11,331,500	30 %
Units Listed	12	18	33- %	285	335	14- %
Units Sold	8	5	60 %	48	50	4- %
Sale Success Ratio	26 %	15 %		25 %	21 %	
% Sales to Listings	66 %	27 %		16 %	14 %	
Avg Price/Unit	420,425	174,700	140 %	307,280	226,630	35 %
Active Listings	458	467	1- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Sunshine Coast

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	1,139,218	3,337,600	65- %	15,988,188	18,232,637	12- %
Units Listed	5	10	50- %	72	95	24- %
Units Sold	3	7	57- %	39	43	9- %
Sale Success Ratio	27 %	77 %		59 %	65 %	
% Sales to Listings	60 %	70 %		54 %	45 %	
Avg Price/Unit	379,739	476,800	20- %	409,953	424,014	3- %
Active Listings	89	103	13- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	22,676,807	15,853,600	43 %	181,552,689	191,832,570	5- %
Units Listed	98	114	14- %	1,385	1,526	9- %
Units Sold	54	36	50 %	444	464	4- %
Sale Success Ratio	39 %	25 %		42 %	41 %	
% Sales to Listings	55 %	31 %		32 %	30 %	
Avg Price/Unit	419,940	440,377	4- %	408,902	413,432	1- %
Active Listings	1,260	1,257	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	23,816,025	19,191,200	24 %	197,540,877	210,065,207	5- %
Units Listed	103	124	16- %	1,457	1,621	10- %
Units Sold	57	43	32 %	483	507	4- %
Sale Success Ratio	38 %	28 %		43 %	42 %	
% Sales to Listings	55 %	34 %		33 %	31 %	
Avg Price/Unit	417,825	446,306	6- %	408,987	414,329	1- %
Active Listings	1,349	1,360	0 %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Sunshine Coast

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	998,500	0	0 %	2,134,000	540,000	295 %
Units Listed	7	2	250 %	46	29	58 %
Units Sold	3	0	0 %	8	3	166 %
Sale Success Ratio	100 %	0 %		32 %	11 %	
% Sales to Listings	42 %	0 %		17 %	10 %	
Avg Price/Unit	332,833	0	0 %	266,750	180,000	48 %
Active Listings	39	26	50 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	998,500	0	0 %	2,134,000	540,000	295 %
Units Listed	7	2	250 %	46	29	58 %
Units Sold	3	0	0 %	8	3	166 %
Sale Success Ratio	100 %	0 %		32 %	11 %	
% Sales to Listings	42 %	0 %		17 %	10 %	
Avg Price/Unit	332,833	0	0 %	266,750	180,000	48 %
Active Listings	39	26	50 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	149,900	100- %
Units Listed	0	0	0 %	0	5	100- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	20 %	
Avg Price/Unit	0	0	0 %	0	149,900	100- %
Active Listings	1	6	83- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	3,390,000	0	0 %	4,969,675	1,953,500	154 %
Units Listed	2	1	100 %	22	12	83 %
Units Sold	2	0	0 %	6	3	100 %
Sale Success Ratio	33 %	0 %		27 %	23 %	
% Sales to Listings	100 %	0 %		27 %	25 %	
Avg Price/Unit	1,695,000	0	0 %	828,279	651,166	27 %
Active Listings	12	13	7- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	3,390,000	0	0 %	4,969,675	2,103,400	136 %
Units Listed	2	1	100 %	22	17	29 %
Units Sold	2	0	0 %	6	4	50 %
Sale Success Ratio	33 %	0 %		21 %	28 %	
% Sales to Listings	100 %	0 %		27 %	23 %	
Avg Price/Unit	1,695,000	0	0 %	828,279	525,850	57 %
Active Listings	13	19	31- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Sunshine Coast

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	3,300,000	660,000	400 %
Units Listed	0	0	0 %	1	2	50-
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		50 %	50 %	
% Sales to Listings	0 %	0 %		100 %	50 %	
Avg Price/Unit	0	0	0 %	3,300,000	660,000	400 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	3,300,000	660,000	400 %
Units Listed	0	0	0 %	1	2	50-
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		50 %	50 %	
% Sales to Listings	0 %	0 %		100 %	50 %	
Avg Price/Unit	0	0	0 %	3,300,000	660,000	400 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Sunshine Coast

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	189,000	0	0 %	883,000	2,000,000	55- %
Units Listed	0	1	100- %	6	10	40- %
Units Sold	1	0	0 %	3	1	200 %
Sale Success Ratio	100 %	0 %		37 %	10 %	
% Sales to Listings	0 %	0 %		50 %	10 %	
Avg Price/Unit	189,000	0	0 %	294,333	2,000,000	85- %
Active Listings	10	12	16- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	189,000	0	0 %	883,000	2,000,000	55- %
Units Listed	0	1	100- %	6	10	40- %
Units Sold	1	0	0 %	3	1	200 %
Sale Success Ratio	100 %	0 %		37 %	10 %	
% Sales to Listings	0 %	0 %		50 %	10 %	
Avg Price/Unit	189,000	0	0 %	294,333	2,000,000	85- %
Active Listings	10	12	16- %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	149,900	100- %
Units Listed	0	0	0 %	0	5	100- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	20 %	
Avg Price/Unit	0	0	0 %	0	149,900	100- %
Active Listings	1	6	83- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	4,577,500	0	0 %	11,286,675	5,153,500	119 %
Units Listed	9	4	125 %	75	53	41 %
Units Sold	6	0	0 %	18	8	125 %
Sale Success Ratio	54 %	0 %		31 %	15 %	
% Sales to Listings	66 %	0 %		24 %	15 %	
Avg Price/Unit	762,916	0	0 %	627,037	644,187	2- %
Active Listings	61	51	19 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	4,577,500	0	0 %	11,286,675	5,303,400	112 %
Units Listed	9	4	125 %	75	58	29 %
Units Sold	6	0	0 %	18	9	100 %
Sale Success Ratio	54 %	0 %		28 %	16 %	
% Sales to Listings	66 %	0 %		24 %	15 %	
Avg Price/Unit	762,916	0	0 %	627,037	589,266	6 %
Active Listings	62	57	8 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Sunshine Coast

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,139,218	3,337,600	65- %	15,988,188	18,382,537	13- %
Units Listed	5	10	50- %	72	100	28- %
Units Sold	3	7	57- %	39	44	11- %
Sale Success Ratio	27 %	77 %		54 %	65 %	
% Sales to Listings	60 %	70 %		54 %	44 %	
Avg Price/Unit	379,739	476,800	20- %	409,953	417,784	1- %
Active Listings	90	109	17- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	27,254,307	15,853,600	71 %	192,839,364	196,986,070	2- %
Units Listed	107	118	9- %	1,460	1,579	7- %
Units Sold	60	36	66 %	462	472	2- %
Sale Success Ratio	40 %	25 %		42 %	40 %	
% Sales to Listings	56 %	30 %		31 %	29 %	
Avg Price/Unit	454,238	440,377	3 %	417,401	417,343	0 %
Active Listings	1,321	1,308	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	28,393,525	19,191,200	47 %	208,827,552	215,368,607	3- %
Units Listed	112	128	12- %	1,532	1,679	8- %
Units Sold	63	43	46 %	501	516	2- %
Sale Success Ratio	39 %	28 %		42 %	41 %	
% Sales to Listings	56 %	33 %		32 %	30 %	
Avg Price/Unit	450,690	446,306	0 %	416,821	417,381	0 %
Active Listings	1,411	1,417	0 %			