

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Squamish

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,784,000	0	0 %	3,427,900	5,275,375	35- %
Units Listed	3	3	0 %	23	21	9 %
Units Sold	3	0	0 %	6	9	33- %
Sale Success Ratio	60 %	0 %		30 %	64 %	
% Sales to Listings	100 %	0 %		26 %	42 %	
Avg Price/Unit	594,666	0	0 %	571,316	586,152	2- %
Active Listings	17	16	6 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	11,582,587	4,238,755	173 %	66,322,987	67,154,800	1- %
Units Listed	31	29	6 %	323	371	12- %
Units Sold	23	10	130 %	132	135	2- %
Sale Success Ratio	57 %	33 %		49 %	48 %	
% Sales to Listings	74 %	34 %		40 %	36 %	
Avg Price/Unit	503,590	423,875	18 %	502,446	497,442	1 %
Active Listings	201	224	10- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	13,366,587	4,238,755	215 %	69,750,887	72,430,175	3- %
Units Listed	34	32	6 %	346	392	11- %
Units Sold	26	10	160 %	138	144	4- %
Sale Success Ratio	57 %	33 %		48 %	48 %	
% Sales to Listings	76 %	31 %		39 %	36 %	
Avg Price/Unit	514,099	423,875	21 %	505,441	502,987	0 %
Active Listings	218	240	9- %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	159,450	1,191,600	86- %	8,525,079	4,753,961	79 %
Units Listed	0	1	100- %	30	29	3 %
Units Sold	0	3	100- %	20	12	66 %
Sale Success Ratio	0 %	37 %		64 %	48 %	
% Sales to Listings	0 %	300 %		66 %	41 %	
Avg Price/Unit	0	397,200	100- %	426,253	396,163	7 %
Active Listings	18	22	18- %			

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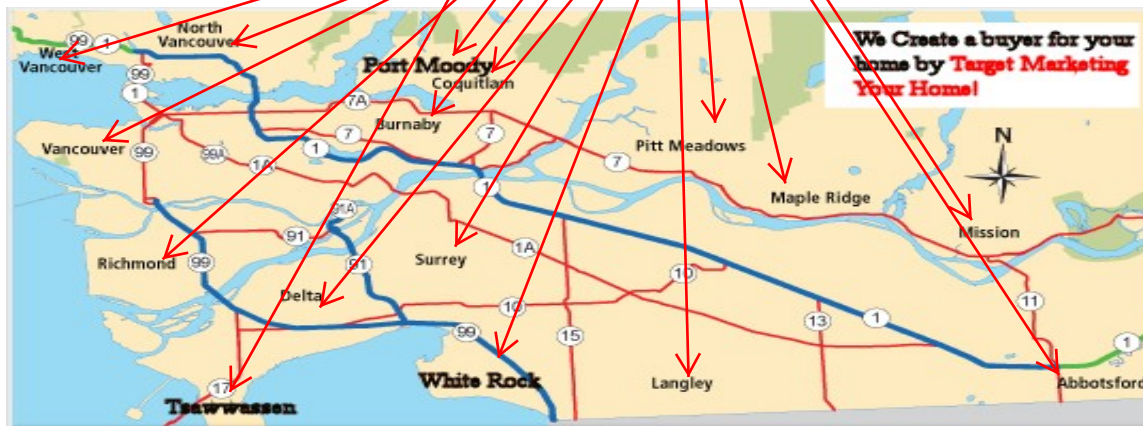
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REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Squamish

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	2,490,440	1,679,990	48 %	23,464,351	23,436,990	0 %
Units Listed	7	17	58- %	133	166	19- %
Units Sold	7	5	40 %	67	64	4 %
Sale Success Ratio	50 %	38 %		50 %	53 %	
% Sales to Listings	100 %	29 %		50 %	38 %	
Avg Price/Unit	355,777	335,998	5 %	350,214	366,202	4- %
Active Listings	73	96	23- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	2,649,890	2,871,590	7- %	31,989,430	28,190,951	13 %
Units Listed	7	18	61- %	163	195	16- %
Units Sold	7	8	12- %	87	76	14 %
Sale Success Ratio	50 %	38 %		53 %	52 %	
% Sales to Listings	100 %	44 %		53 %	38 %	
Avg Price/Unit	378,555	358,948	5 %	367,694	370,933	0 %
Active Listings	91	118	22- %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	159,000	561,000	71- %
Units Listed	0	0	0 %	3	2	50 %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		50 %	11 %	
% Sales to Listings	0 %	0 %		33 %	100 %	
Avg Price/Unit	0	0	0 %	159,000	280,500	43- %
Active Listings	1	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	928,500	205,000	352 %	7,909,500	7,275,842	8 %
Units Listed	12	12	0 %	116	164	29- %
Units Sold	5	1	400 %	35	30	16 %
Sale Success Ratio	55 %	11 %		33 %	22 %	
% Sales to Listings	41 %	8 %		30 %	18 %	
Avg Price/Unit	185,700	205,000	9- %	225,985	242,528	6- %
Active Listings	76	99	23- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	928,500	205,000	352 %	8,068,500	7,836,842	2 %
Units Listed	12	12	0 %	119	166	28- %
Units Sold	5	1	400 %	36	32	12 %
Sale Success Ratio	55 %	11 %		33 %	21 %	
% Sales to Listings	41 %	8 %		30 %	19 %	
Avg Price/Unit	185,700	205,000	9- %	224,125	244,901	8- %
Active Listings	77	99	22- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Squamish

DET/ATT/APT SUB-TOTALS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,943,450	1,191,600	63 %	12,111,979	10,590,336	14 %
Units Listed	3	4	25- %	56	52	7 %
Units Sold	3	3	0 %	27	23	17 %
Sale Success Ratio	60 %	37 %		50 %	41 %	
% Sales to Listings	100 %	75 %		48 %	44 %	
Avg Price/Unit	647,816	397,200	63 %	448,591	460,449	2- %
Active Listings	36	38	5- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	15,001,527	6,123,745	144 %	97,696,838	97,867,632	0 %
Units Listed	50	58	13- %	572	701	18- %
Units Sold	35	16	118 %	234	229	2 %
Sale Success Ratio	55 %	30 %		46 %	43 %	
% Sales to Listings	70 %	27 %		40 %	32 %	
Avg Price/Unit	428,615	382,734	11 %	417,507	427,369	2- %
Active Listings	350	419	16- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	16,944,977	7,315,345	131 %	109,808,817	108,457,968	1 %
Units Listed	53	62	14- %	628	753	16- %
Units Sold	38	19	100 %	261	252	3 %
Sale Success Ratio	55 %	31 %		47 %	42 %	
% Sales to Listings	71 %	30 %		41 %	33 %	
Avg Price/Unit	445,920	385,018	15 %	420,723	430,388	2- %
Active Listings	386	457	15- %			

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Squamish

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,256,000	710,000	76 %	10,770,310	7,036,000	53 %
Units Listed	8	11	27- %	77	71	8 %
Units Sold	3	2	50 %	31	23	34 %
Sale Success Ratio	33 %	33 %		43 %	33 %	
% Sales to Listings	37 %	18 %		40 %	32 %	
Avg Price/Unit	418,666	355,000	17 %	347,429	305,913	13 %
Active Listings	57	65	12- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Squamish

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	1,943,450	1,191,600	63 %	12,111,979	10,590,336	14 %
Units Listed	3	4	25- %	56	52	7 %
Units Sold	3	3	0 %	27	23	17 %
Sale Success Ratio	60 %	37 %		50 %	41 %	
% Sales to Listings	100 %	75 %		48 %	44 %	
Avg Price/Unit	647,816	397,200	63 %	448,591	460,449	2- %
Active Listings	36	38	5- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	16,257,527	6,833,745	137 %	108,467,148	104,903,632	3 %
Units Listed	58	69	15- %	649	773	16- %
Units Sold	38	18	111 %	265	252	5 %
Sale Success Ratio	52 %	31 %		46 %	41 %	
% Sales to Listings	65 %	26 %		40 %	32 %	
Avg Price/Unit	427,829	379,652	12 %	409,309	416,284	1- %
Active Listings	407	484	15- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	18,200,977	8,025,345	126 %	120,579,127	115,493,968	4 %
Units Listed	61	73	16- %	705	825	14- %
Units Sold	41	21	95 %	292	275	6 %
Sale Success Ratio	53 %	31 %		46 %	41 %	
% Sales to Listings	67 %	28 %		41 %	33 %	
Avg Price/Unit	443,926	382,159	16 %	412,942	419,978	1- %
Active Listings	443	522	15- %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Squamish

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	1,844,500	109,000	1,592 %
Units Listed	1	0	0 %	13	11	18 %
Units Sold	0	0	0 %	5	1	400 %
Sale Success Ratio	0 %	0 %		41 %	9 %	
% Sales to Listings	0 %	0 %		38 %	9 %	
Avg Price/Unit	0	0	0 %	368,900	109,000	238 %
Active Listings	7	9	22- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	1,844,500	109,000	1,592 %
Units Listed	1	0	0 %	13	11	18 %
Units Sold	0	0	0 %	5	1	400 %
Sale Success Ratio	0 %	0 %		41 %	9 %	
% Sales to Listings	0 %	0 %		38 %	9 %	
Avg Price/Unit	0	0	0 %	368,900	109,000	238 %
Active Listings	7	9	22- %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	279,900	0	0 %	279,900	0	0 %
Units Listed	14	0	0 %	15	15	0 %
Units Sold	1	0	0 %	1	0	0 %
Sale Success Ratio	100 %	0 %		100 %	0 %	
% Sales to Listings	7 %	0 %		6 %	0 %	
Avg Price/Unit	279,900	0	0 %	279,900	0	0 %
Active Listings	26	13	100 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	1,945,000	503,000	286 %
Units Listed	1	4	75- %	9	26	65- %
Units Sold	0	0	0 %	2	2	0 %
Sale Success Ratio	0 %	0 %		11 %	10 %	
% Sales to Listings	0 %	0 %		22 %	7 %	
Avg Price/Unit	0	0	0 %	972,500	251,500	286 %
Active Listings	15	21	28- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	279,900	0	0 %	2,224,900	503,000	342 %
Units Listed	15	4	275 %	24	41	41- %
Units Sold	1	0	0 %	3	2	50 %
Sale Success Ratio	50 %	0 %		16 %	6 %	
% Sales to Listings	6 %	0 %		12 %	4 %	
Avg Price/Unit	279,900	0	0 %	741,633	251,500	194 %
Active Listings	41	34	20 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Squamish

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Squamish

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	3,263,000	100- %
Units Listed	4	2	100 %	28	21	33 %
Units Sold	0	0	0 %	0	3	100- %
Sale Success Ratio	0 %	0 %		0 %	12 %	
% Sales to Listings	0 %	0 %		0 %	14 %	
Avg Price/Unit	0	0	0 %	0	1,087,666	100- %
Active Listings	26	26	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	3,263,000	100- %
Units Listed	4	2	100 %	28	21	33 %
Units Sold	0	0	0 %	0	3	100- %
Sale Success Ratio	0 %	0 %		0 %	12 %	
% Sales to Listings	0 %	0 %		0 %	14 %	
Avg Price/Unit	0	0	0 %	0	1,087,666	100- %
Active Listings	26	26	0 %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	279,900	0	0 %	279,900	0	0 %
Units Listed	14	0	0 %	15	15	0 %
Units Sold	1	0	0 %	1	0	0 %
Sale Success Ratio	100 %	0 %		100 %	0 %	
% Sales to Listings	7 %	0 %		6 %	0 %	
Avg Price/Unit	279,900	0	0 %	279,900	0	0 %
Active Listings	26	13	100 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	3,789,500	3,875,000	2- %
Units Listed	6	6	0 %	50	59	15- %
Units Sold	0	0	0 %	7	6	16 %
Sale Success Ratio	0 %	0 %		11 %	10 %	
% Sales to Listings	0 %	0 %		14 %	10 %	
Avg Price/Unit	0	0	0 %	541,357	645,833	16- %
Active Listings	48	56	14- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	279,900	0	0 %	4,069,400	3,875,000	5 %
Units Listed	20	6	233 %	65	74	12- %
Units Sold	1	0	0 %	8	6	33 %
Sale Success Ratio	25 %	0 %		13 %	8 %	
% Sales to Listings	5 %	0 %		12 %	8 %	
Avg Price/Unit	279,900	0	0 %	508,675	645,833	21- %
Active Listings	74	69	7 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Squamish

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,223,350	1,191,600	86 %	12,391,879	10,590,336	17 %
Units Listed	17	4	325 %	71	67	5 %
Units Sold	4	3	33 %	28	23	21 %
Sale Success Ratio	66 %	37 %		51 %	33 %	
% Sales to Listings	23 %	75 %		39 %	34 %	
Avg Price/Unit	555,837	397,200	39 %	442,567	460,449	3- %
Active Listings	62	51	21 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	16,257,527	6,833,745	137 %	112,256,648	108,778,632	3 %
Units Listed	64	75	14- %	699	832	15- %
Units Sold	38	18	111 %	272	258	5 %
Sale Success Ratio	50 %	29 %		43 %	39 %	
% Sales to Listings	59 %	24 %		38 %	31 %	
Avg Price/Unit	427,829	379,652	12 %	412,708	421,622	2- %
Active Listings	455	540	15- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	18,480,877	8,025,345	130 %	124,648,527	119,368,968	4 %
Units Listed	81	79	2 %	770	899	14- %
Units Sold	42	21	100 %	300	281	6 %
Sale Success Ratio	51 %	30 %		43 %	38 %	
% Sales to Listings	51 %	26 %		38 %	31 %	
Avg Price/Unit	440,020	382,159	15 %	415,495	424,800	2- %
Active Listings	517	591	12- %			