

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Port Coquitlam

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	1,813,000	100- %	6,767,200	4,982,588	35 %
Units Listed	2	3	33- %	26	13	100 %
Units Sold	0	2	100- %	9	6	50 %
Sale Success Ratio	0 %	50 %		39 %	60 %	
% Sales to Listings	0 %	66 %		34 %	46 %	
Avg Price/Unit	0	906,500	100- %	751,911	830,431	9- %
Active Listings	10	6	66 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	16,493,650	11,337,000	45 %	158,014,012	172,923,978	8- %
Units Listed	57	69	17- %	513	621	17- %
Units Sold	31	19	63 %	292	308	5- %
Sale Success Ratio	56 %	35 %		59 %	58 %	
% Sales to Listings	54 %	27 %		56 %	49 %	
Avg Price/Unit	532,053	596,684	10- %	541,143	561,441	3- %
Active Listings	116	184	36- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	16,493,650	13,150,000	25 %	164,781,212	177,906,566	7- %
Units Listed	59	72	18- %	539	634	14- %
Units Sold	31	21	47 %	301	314	4- %
Sale Success Ratio	56 %	36 %		58 %	58 %	
% Sales to Listings	52 %	29 %		55 %	49 %	
Avg Price/Unit	532,053	626,190	15- %	547,445	566,581	3- %
Active Listings	126	190	33- %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	1,822,800	0	0 %	20,366,700	8,776,329	132 %
Units Listed	6	7	14- %	86	38	126 %
Units Sold	5	0	0 %	58	24	141 %
Sale Success Ratio	125 %	0 %		73 %	70 %	
% Sales to Listings	83 %	0 %		67 %	63 %	
Avg Price/Unit	364,560	0	0 %	351,150	365,680	3- %
Active Listings	23	16	43 %			

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REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Port Coquitlam

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	5,367,090	3,957,300	35 %	65,651,735	60,815,403	7 %
Units Listed	17	45	62- %	304	293	3 %
Units Sold	15	10	50 %	172	154	11 %
Sale Success Ratio	65 %	37 %		56 %	59 %	
% Sales to Listings	88 %	22 %		56 %	52 %	
Avg Price/Unit	357,806	395,730	9- %	381,696	394,905	3- %
Active Listings	83	84	1- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	7,189,890	3,957,300	81 %	86,018,435	69,591,732	23 %
Units Listed	23	52	55- %	390	331	17 %
Units Sold	20	10	100 %	230	178	29 %
Sale Success Ratio	74 %	37 %		60 %	61 %	
% Sales to Listings	86 %	19 %		58 %	53 %	
Avg Price/Unit	359,494	395,730	9- %	373,993	390,964	4- %
Active Listings	106	100	6 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	251,000	529,800	52- %	8,878,798	17,322,966	48- %
Units Listed	7	4	75 %	83	110	24- %
Units Sold	1	2	50- %	33	64	48- %
Sale Success Ratio	100 %	22 %		42 %	59 %	
% Sales to Listings	14 %	50 %		39 %	58 %	
Avg Price/Unit	251,000	264,900	5- %	269,054	270,671	0 %
Active Listings	37	44	15- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	4,189,250	2,053,500	104 %	36,683,528	38,747,358	5- %
Units Listed	47	44	6 %	413	404	2 %
Units Sold	20	8	150 %	165	166	0 %
Sale Success Ratio	44 %	25 %		46 %	44 %	
% Sales to Listings	42 %	18 %		39 %	41 %	
Avg Price/Unit	209,462	256,687	18- %	222,324	233,417	4- %
Active Listings	152	143	6 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	4,440,250	2,583,300	71 %	45,562,326	56,070,324	18- %
Units Listed	54	48	12 %	496	514	3- %
Units Sold	21	10	110 %	198	230	13- %
Sale Success Ratio	45 %	24 %		45 %	48 %	
% Sales to Listings	38 %	20 %		39 %	44 %	
Avg Price/Unit	211,440	258,330	18- %	230,112	243,784	5- %
Active Listings	189	187	1 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Port Coquitlam

DET/ATT/APT SUB-TOTALS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,073,800	2,342,800	11- %	36,012,698	31,081,883	15 %
Units Listed	15	14	7 %	195	161	21 %
Units Sold	6	4	50 %	100	94	6 %
Sale Success Ratio	120 %	30 %		55 %	62 %	
% Sales to Listings	40 %	28 %		51 %	58 %	
Avg Price/Unit	345,633	585,700	40- %	360,126	330,658	8 %
Active Listings	70	66	6 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	26,049,990	17,347,800	50 %	260,349,275	272,486,739	4- %
Units Listed	121	158	23- %	1,230	1,318	6- %
Units Sold	66	37	78 %	629	628	0 %
Sale Success Ratio	53 %	32 %		54 %	54 %	
% Sales to Listings	54 %	23 %		51 %	47 %	
Avg Price/Unit	394,696	468,859	15- %	413,909	433,896	4- %
Active Listings	351	411	14- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	28,123,790	19,690,600	42 %	296,361,973	303,568,622	2- %
Units Listed	136	172	20- %	1,425	1,479	3- %
Units Sold	72	41	75 %	729	722	0 %
Sale Success Ratio	56 %	32 %		54 %	55 %	
% Sales to Listings	52 %	23 %		51 %	48 %	
Avg Price/Unit	390,608	480,258	18- %	406,532	420,455	3- %
Active Listings	421	477	11- %			

MULTI FAMILY REVENUE

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Port Coquitlam

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	560,000	100- %	1,470,000	2,511,000	41- %
Units Listed	1	3	66- %	7	13	46- %
Units Sold	0	1	100- %	2	4	50- %
Sale Success Ratio	0 %	50 %		33 %	40 %	
% Sales to Listings	0 %	33 %		28 %	30 %	
Avg Price/Unit	0	560,000	100- %	735,000	627,750	17 %
Active Listings	4	5	20- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	560,000	100- %	1,470,000	2,511,000	41- %
Units Listed	1	3	66- %	7	13	46- %
Units Sold	0	1	100- %	2	4	50- %
Sale Success Ratio	0 %	50 %		33 %	40 %	
% Sales to Listings	0 %	33 %		28 %	30 %	
Avg Price/Unit	0	560,000	100- %	735,000	627,750	17 %
Active Listings	4	5	20- %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	310,000	0	0 %	4,394,000	1,547,484	183 %
Units Listed	1	3	66- %	17	18	5- %
Units Sold	1	0	0 %	9	3	200 %
Sale Success Ratio	50 %	0 %		45 %	42 %	
% Sales to Listings	100 %	0 %		52 %	16 %	
Avg Price/Unit	310,000	0	0 %	488,222	515,828	5- %
Active Listings	7	15	53- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Port Coquitlam

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,073,800	2,342,800	11- %	36,012,698	31,081,883	15 %
Units Listed	15	14	7 %	195	161	21 %
Units Sold	6	4	50 %	100	94	6 %
Sale Success Ratio	120 %	30 %		55 %	62 %	
% Sales to Listings	40 %	28 %		51 %	58 %	
Avg Price/Unit	345,633	585,700	40- %	360,126	330,658	8 %
Active Listings	70	66	6 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	26,359,990	17,907,800	47 %	266,213,275	276,545,223	3- %
Units Listed	123	164	25- %	1,254	1,349	7- %
Units Sold	67	38	76 %	640	635	0 %
Sale Success Ratio	53 %	33 %		54 %	54 %	
% Sales to Listings	54 %	23 %		51 %	47 %	
Avg Price/Unit	393,432	471,257	16- %	415,958	435,504	4- %
Active Listings	362	431	16- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	28,433,790	20,250,600	40 %	302,225,973	307,627,106	1- %
Units Listed	138	178	22- %	1,449	1,510	4- %
Units Sold	73	42	73 %	740	729	1 %
Sale Success Ratio	56 %	32 %		54 %	55 %	
% Sales to Listings	52 %	23 %		51 %	48 %	
Avg Price/Unit	389,503	482,157	19- %	408,413	421,985	3- %
Active Listings	432	497	13- %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Port Coquitlam

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	445,158	0	0 %
Units Listed	2	4	50- %	42	32	31 %
Units Sold	0	0	0 %	7	0	0 %
Sale Success Ratio	0 %	0 %		17 %	0 %	
% Sales to Listings	0 %	0 %		16 %	0 %	
Avg Price/Unit	0	0	0 %	63,594	0	0 %
Active Listings	28	24	16 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	445,158	0	0 %
Units Listed	2	4	50- %	42	32	31 %
Units Sold	0	0	0 %	7	0	0 %
Sale Success Ratio	0 %	0 %		17 %	0 %	
% Sales to Listings	0 %	0 %		16 %	0 %	
Avg Price/Unit	0	0	0 %	63,594	0	0 %
Active Listings	28	24	16 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	1	3	66- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	1	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	131,500	100- %	1,305,000	4,733,999	72- %
Units Listed	1	4	75- %	25	30	16- %
Units Sold	0	1	100- %	4	8	50- %
Sale Success Ratio	0 %	33 %		20 %	23 %	
% Sales to Listings	0 %	25 %		16 %	26 %	
Avg Price/Unit	0	131,500	100- %	326,250	591,749	44- %
Active Listings	19	17	11 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	131,500	100- %	1,305,000	4,733,999	72- %
Units Listed	2	4	50- %	26	33	21- %
Units Sold	0	1	100- %	4	8	50- %
Sale Success Ratio	0 %	33 %		19 %	21 %	
% Sales to Listings	0 %	25 %		15 %	24 %	
Avg Price/Unit	0	131,500	100- %	326,250	591,749	44- %
Active Listings	20	18	11 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Port Coquitlam

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Port Coquitlam

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	1,250,000	0	0 %
Units Listed	0	0	0 %	6	11	45- %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		9 %	0 %	
% Sales to Listings	0 %	0 %		16 %	0 %	
Avg Price/Unit	0	0	0 %	1,250,000	0	0 %
Active Listings	2	9	77- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	1,250,000	0	0 %
Units Listed	0	0	0 %	6	11	45- %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		9 %	0 %	
% Sales to Listings	0 %	0 %		16 %	0 %	
Avg Price/Unit	0	0	0 %	1,250,000	0	0 %
Active Listings	2	9	77- %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	1	3	66- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	1	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	131,500	100- %	3,000,158	4,733,999	36- %
Units Listed	3	8	62- %	73	73	0 %
Units Sold	0	1	100- %	12	8	50 %
Sale Success Ratio	0 %	14 %		16 %	12 %	
% Sales to Listings	0 %	12 %		16 %	10 %	
Avg Price/Unit	0	131,500	100- %	250,013	591,749	57- %
Active Listings	49	50	2- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	131,500	100- %	3,000,158	4,733,999	36- %
Units Listed	4	8	50- %	74	76	2- %
Units Sold	0	1	100- %	12	8	50 %
Sale Success Ratio	0 %	14 %		16 %	11 %	
% Sales to Listings	0 %	12 %		16 %	10 %	
Avg Price/Unit	0	131,500	100- %	250,013	591,749	57- %
Active Listings	50	51	1- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Port Coquitlam

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,073,800	2,342,800	11- %	36,012,698	31,081,883	15 %
Units Listed	16	14	14 %	196	164	19 %
Units Sold	6	4	50 %	100	94	6 %
Sale Success Ratio	120 %	30 %		55 %	60 %	
% Sales to Listings	37 %	28 %		51 %	57 %	
Avg Price/Unit	345,633	585,700	40- %	360,126	330,658	8 %
Active Listings	71	67	5 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	26,359,990	18,039,300	46 %	269,213,433	281,279,222	4- %
Units Listed	126	172	26- %	1,327	1,422	6- %
Units Sold	67	39	71 %	652	643	1 %
Sale Success Ratio	52 %	31 %		52 %	51 %	
% Sales to Listings	53 %	22 %		49 %	45 %	
Avg Price/Unit	393,432	462,546	14- %	412,904	437,448	5- %
Active Listings	411	481	14- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	28,433,790	20,382,100	39 %	305,226,131	312,361,105	2- %
Units Listed	142	186	23- %	1,523	1,586	3- %
Units Sold	73	43	69 %	752	737	2 %
Sale Success Ratio	54 %	31 %		52 %	52 %	
% Sales to Listings	51 %	23 %		49 %	46 %	
Avg Price/Unit	389,503	474,002	17- %	405,885	423,827	4- %
Active Listings	482	548	12- %			