

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2013

## AREA: North Vancouver

## DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>8,483,532</b>	<b>5,870,000</b>	<b>44 %</b>	<b>56,141,032</b>	<b>42,899,000</b>	<b>30 %</b>
Units Listed	<b>13</b>	<b>5</b>	<b>160 %</b>	<b>116</b>	<b>88</b>	<b>31 %</b>
Units Sold	<b>6</b>	<b>3</b>	<b>100 %</b>	<b>36</b>	<b>28</b>	<b>28 %</b>
Sale Success Ratio	<b>26 %</b>	<b>23 %</b>		<b>29 %</b>	<b>36 %</b>	
% Sales to Listings	<b>46 %</b>	<b>60 %</b>		<b>31 %</b>	<b>31 %</b>	
Avg Price/Unit	<b>1,413,922</b>	<b>1,956,666</b>	<b>27- %</b>	<b>1,559,473</b>	<b>1,532,107</b>	<b>1 %</b>
Active Listings	<b>42</b>	<b>33</b>	<b>27 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>75,327,500</b>	<b>53,800,400</b>	<b>40 %</b>	<b>773,038,092</b>	<b>736,160,721</b>	<b>5 %</b>
Units Listed	<b>87</b>	<b>114</b>	<b>23- %</b>	<b>1,302</b>	<b>1,318</b>	<b>1- %</b>
Units Sold	<b>70</b>	<b>48</b>	<b>45 %</b>	<b>735</b>	<b>678</b>	<b>8 %</b>
Sale Success Ratio	<b>52 %</b>	<b>41 %</b>		<b>60 %</b>	<b>61 %</b>	
% Sales to Listings	<b>80 %</b>	<b>42 %</b>		<b>56 %</b>	<b>51 %</b>	
Avg Price/Unit	<b>1,076,107</b>	<b>1,120,841</b>	<b>3- %</b>	<b>1,051,752</b>	<b>1,085,782</b>	<b>3- %</b>
Active Listings	<b>320</b>	<b>363</b>	<b>11- %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>83,811,032</b>	<b>59,670,400</b>	<b>40 %</b>	<b>829,179,124</b>	<b>779,059,721</b>	<b>6 %</b>
Units Listed	<b>100</b>	<b>119</b>	<b>15- %</b>	<b>1,418</b>	<b>1,406</b>	<b>0 %</b>
Units Sold	<b>76</b>	<b>51</b>	<b>49 %</b>	<b>771</b>	<b>706</b>	<b>9 %</b>
Sale Success Ratio	<b>48 %</b>	<b>39 %</b>		<b>57 %</b>	<b>59 %</b>	
% Sales to Listings	<b>76 %</b>	<b>42 %</b>		<b>54 %</b>	<b>50 %</b>	
Avg Price/Unit	<b>1,102,776</b>	<b>1,170,007</b>	<b>5- %</b>	<b>1,075,459</b>	<b>1,103,484</b>	<b>2- %</b>
Active Listings	<b>362</b>	<b>396</b>	<b>8- %</b>			

## ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>4,431,000</b>	<b>1,710,900</b>	<b>158 %</b>	<b>25,059,538</b>	<b>20,549,887</b>	<b>21 %</b>
Units Listed	<b>5</b>	<b>10</b>	<b>50- %</b>	<b>60</b>	<b>73</b>	<b>17- %</b>
Units Sold	<b>4</b>	<b>2</b>	<b>100 %</b>	<b>30</b>	<b>25</b>	<b>20 %</b>
Sale Success Ratio	<b>66 %</b>	<b>33 %</b>		<b>44 %</b>	<b>38 %</b>	
% Sales to Listings	<b>80 %</b>	<b>20 %</b>		<b>50 %</b>	<b>34 %</b>	
Avg Price/Unit	<b>1,107,750</b>	<b>855,450</b>	<b>29 %</b>	<b>835,317</b>	<b>821,995</b>	<b>1 %</b>
Active Listings	<b>18</b>	<b>21</b>	<b>14- %</b>			

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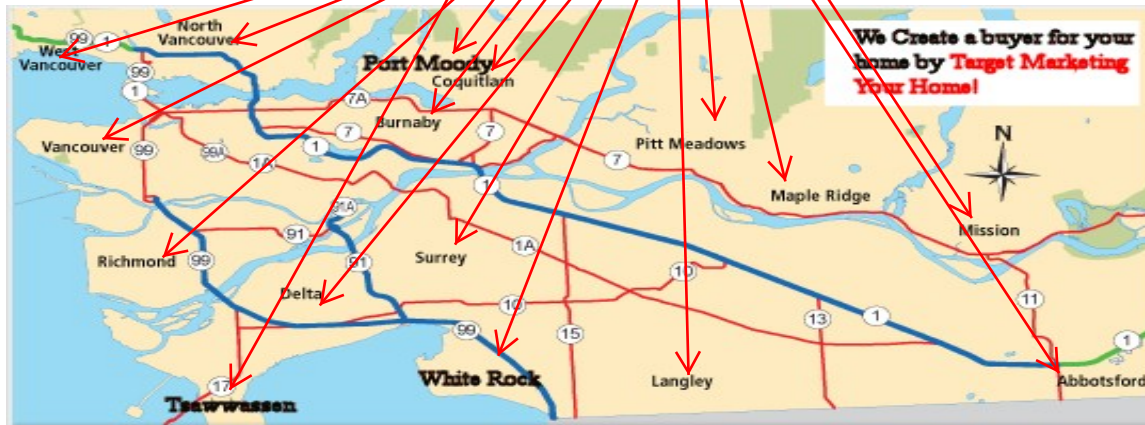
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Community With The Sellers Home!**

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Realtor*

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Selling your home to Lower Mainland Communities via the internet with eight web sites and key words! **2,000,000 potential buyer hits per year!** List your home with a realtor that understands internet marketing! Direct 604 463 2200! REMAX LifeStyles Realty

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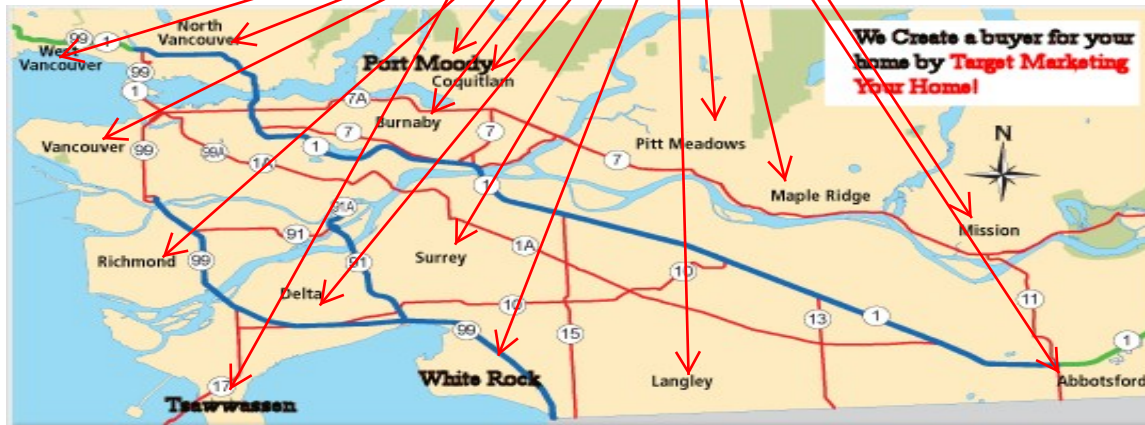
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## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2013

## AREA: North Vancouver

## ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>21,463,375</b>	<b>7,480,500</b>	<b>186 %</b>	<b>132,947,128</b>	<b>128,507,450</b>	<b>3 %</b>
Units Listed	<b>33</b>	<b>23</b>	<b>43 %</b>	<b>378</b>	<b>385</b>	<b>1- %</b>
Units Sold	<b>34</b>	<b>12</b>	<b>183 %</b>	<b>214</b>	<b>195</b>	<b>9 %</b>
Sale Success Ratio	<b>58 %</b>	<b>36 %</b>		<b>62 %</b>	<b>57 %</b>	
% Sales to Listings	<b>103 %</b>	<b>52 %</b>		<b>56 %</b>	<b>50 %</b>	
Avg Price/Unit	<b>631,275</b>	<b>623,375</b>	<b>1 %</b>	<b>621,248</b>	<b>659,012</b>	<b>5- %</b>
Active Listings	<b>103</b>	<b>101</b>	<b>1 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>25,894,375</b>	<b>9,191,400</b>	<b>181 %</b>	<b>158,006,666</b>	<b>149,057,337</b>	<b>6 %</b>
Units Listed	<b>38</b>	<b>33</b>	<b>15 %</b>	<b>438</b>	<b>458</b>	<b>4- %</b>
Units Sold	<b>38</b>	<b>14</b>	<b>171 %</b>	<b>244</b>	<b>220</b>	<b>10 %</b>
Sale Success Ratio	<b>59 %</b>	<b>35 %</b>		<b>59 %</b>	<b>54 %</b>	
% Sales to Listings	<b>100 %</b>	<b>42 %</b>		<b>55 %</b>	<b>48 %</b>	
Avg Price/Unit	<b>681,430</b>	<b>656,528</b>	<b>3 %</b>	<b>647,568</b>	<b>677,533</b>	<b>4- %</b>
Active Listings	<b>121</b>	<b>122</b>	<b>0 %</b>			

## APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>1,729,800</b>	<b>1,446,800</b>	<b>19 %</b>	<b>20,861,724</b>	<b>31,689,150</b>	<b>34- %</b>
Units Listed	<b>13</b>	<b>15</b>	<b>13- %</b>	<b>134</b>	<b>150</b>	<b>10- %</b>
Units Sold	<b>4</b>	<b>4</b>	<b>0 %</b>	<b>37</b>	<b>68</b>	<b>45- %</b>
Sale Success Ratio	<b>50 %</b>	<b>66 %</b>		<b>33 %</b>	<b>45 %</b>	
% Sales to Listings	<b>30 %</b>	<b>26 %</b>		<b>27 %</b>	<b>45 %</b>	
Avg Price/Unit	<b>432,450</b>	<b>361,700</b>	<b>19 %</b>	<b>563,830</b>	<b>466,016</b>	<b>20 %</b>
Active Listings	<b>78</b>	<b>67</b>	<b>16 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>22,296,189</b>	<b>16,866,600</b>	<b>32 %</b>	<b>184,077,871</b>	<b>197,352,988</b>	<b>6- %</b>
Units Listed	<b>113</b>	<b>84</b>	<b>34 %</b>	<b>1,064</b>	<b>1,165</b>	<b>8- %</b>
Units Sold	<b>60</b>	<b>44</b>	<b>36 %</b>	<b>461</b>	<b>501</b>	<b>7- %</b>
Sale Success Ratio	<b>46 %</b>	<b>34 %</b>		<b>48 %</b>	<b>48 %</b>	
% Sales to Listings	<b>53 %</b>	<b>52 %</b>		<b>43 %</b>	<b>43 %</b>	
Avg Price/Unit	<b>371,603</b>	<b>383,331</b>	<b>3- %</b>	<b>399,301</b>	<b>393,918</b>	<b>1 %</b>
Active Listings	<b>362</b>	<b>374</b>	<b>3- %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>24,025,989</b>	<b>18,313,400</b>	<b>31 %</b>	<b>204,939,595</b>	<b>229,042,138</b>	<b>10- %</b>
Units Listed	<b>126</b>	<b>99</b>	<b>27 %</b>	<b>1,198</b>	<b>1,315</b>	<b>8- %</b>
Units Sold	<b>64</b>	<b>48</b>	<b>33 %</b>	<b>498</b>	<b>569</b>	<b>12- %</b>
Sale Success Ratio	<b>47 %</b>	<b>35 %</b>		<b>46 %</b>	<b>48 %</b>	
% Sales to Listings	<b>50 %</b>	<b>48 %</b>		<b>41 %</b>	<b>43 %</b>	
Avg Price/Unit	<b>375,406</b>	<b>381,529</b>	<b>1- %</b>	<b>411,525</b>	<b>402,534</b>	<b>2 %</b>
Active Listings	<b>440</b>	<b>441</b>	<b>0 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2013

## AREA: North Vancouver

## DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>14,644,332</b>	<b>9,027,700</b>	<b>62 %</b>	<b>102,062,294</b>	<b>95,138,037</b>	<b>7 %</b>
Units Listed	<b>31</b>	<b>30</b>	<b>3 %</b>	<b>310</b>	<b>311</b>	<b>0 %</b>
Units Sold	<b>14</b>	<b>9</b>	<b>55 %</b>	<b>103</b>	<b>121</b>	<b>14- %</b>
Sale Success Ratio	<b>37 %</b>	<b>36 %</b>		<b>34 %</b>	<b>41 %</b>	
% Sales to Listings	<b>45 %</b>	<b>30 %</b>		<b>33 %</b>	<b>38 %</b>	
Avg Price/Unit	<b>1,046,023</b>	<b>1,003,077</b>	<b>4 %</b>	<b>990,896</b>	<b>786,264</b>	<b>26 %</b>
Active Listings	<b>138</b>	<b>121</b>	<b>14 %</b>			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>119,087,064</b>	<b>78,147,500</b>	<b>52 %</b>	<b>1,090,063,091</b>	<b>1,062,021,159</b>	<b>2 %</b>
Units Listed	<b>233</b>	<b>221</b>	<b>5 %</b>	<b>2,744</b>	<b>2,868</b>	<b>4- %</b>
Units Sold	<b>164</b>	<b>104</b>	<b>57 %</b>	<b>1,410</b>	<b>1,374</b>	<b>2 %</b>
Sale Success Ratio	<b>51 %</b>	<b>37 %</b>		<b>56 %</b>	<b>55 %</b>	
% Sales to Listings	<b>70 %</b>	<b>47 %</b>		<b>51 %</b>	<b>47 %</b>	
Avg Price/Unit	<b>726,140</b>	<b>751,418</b>	<b>3- %</b>	<b>773,094</b>	<b>772,941</b>	<b>0 %</b>
Active Listings	<b>785</b>	<b>838</b>	<b>6- %</b>			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>133,731,396</b>	<b>87,175,200</b>	<b>53 %</b>	<b>1,192,125,385</b>	<b>1,157,159,196</b>	<b>3 %</b>
Units Listed	<b>264</b>	<b>251</b>	<b>5 %</b>	<b>3,054</b>	<b>3,179</b>	<b>3- %</b>
Units Sold	<b>178</b>	<b>113</b>	<b>57 %</b>	<b>1,513</b>	<b>1,495</b>	<b>1 %</b>
Sale Success Ratio	<b>50 %</b>	<b>37 %</b>		<b>53 %</b>	<b>54 %</b>	
% Sales to Listings	<b>67 %</b>	<b>45 %</b>		<b>49 %</b>	<b>47 %</b>	
Avg Price/Unit	<b>751,299</b>	<b>771,461</b>	<b>2- %</b>	<b>787,921</b>	<b>774,019</b>	<b>1 %</b>
Active Listings	<b>923</b>	<b>959</b>	<b>3- %</b>			

## MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Listed	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>1</b>	<b>0</b>	<b>0 %</b>
Units Sold	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Sale Success Ratio	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
% Sales to Listings	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
Avg Price/Unit	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Active Listings	<b>0</b>	<b>0</b>	<b>0 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2013

## AREA: North Vancouver

## MULTI FAMILY REVENUE

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,225,000	100- %	0	9,050,000	100- %
Units Listed	0	1	100- %	1	10	90- %
Units Sold	0	1	100- %	0	7	100- %
Sale Success Ratio	0 %	100 %		0 %	87 %	
% Sales to Listings	0 %	100 %		0 %	70 %	
Avg Price/Unit	0	1,225,000	100- %	0	1,292,857	100- %
Active Listings	1	3	66- %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,225,000	100- %	0	9,050,000	100- %
Units Listed	0	1	100- %	2	10	80- %
Units Sold	0	1	100- %	0	7	100- %
Sale Success Ratio	0 %	100 %		0 %	87 %	
% Sales to Listings	0 %	100 %		0 %	70 %	
Avg Price/Unit	0	1,225,000	100- %	0	1,292,857	100- %
Active Listings	1	3	66- %			

## LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	7,582,500	7,300,600	3 %
Units Listed	0	0	0 %	18	28	35- %
Units Sold	0	0	0 %	7	10	30- %
Sale Success Ratio	0 %	0 %		35 %	40 %	
% Sales to Listings	0 %	0 %		38 %	35 %	
Avg Price/Unit	0	0	0 %	1,083,214	730,060	48 %
Active Listings	19	20	5- %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2013

## AREA: North Vancouver

## RES SUB-TOTAL

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>14,644,332</b>	<b>9,027,700</b>	<b>62 %</b>	<b>102,062,294</b>	<b>95,138,037</b>	<b>7 %</b>
Units Listed	<b>31</b>	<b>30</b>	<b>3 %</b>	<b>311</b>	<b>311</b>	<b>0 %</b>
Units Sold	<b>14</b>	<b>9</b>	<b>55 %</b>	<b>103</b>	<b>121</b>	<b>14- %</b>
Sale Success Ratio	<b>37 %</b>	<b>36 %</b>		<b>34 %</b>	<b>41 %</b>	
% Sales to Listings	<b>45 %</b>	<b>30 %</b>		<b>33 %</b>	<b>38 %</b>	
Avg Price/Unit	<b>1,046,023</b>	<b>1,003,077</b>	<b>4 %</b>	<b>990,896</b>	<b>786,264</b>	<b>26 %</b>
Active Listings	<b>138</b>	<b>121</b>	<b>14 %</b>			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>119,087,064</b>	<b>79,372,500</b>	<b>50 %</b>	<b>1,097,645,591</b>	<b>1,078,371,759</b>	<b>1 %</b>
Units Listed	<b>233</b>	<b>222</b>	<b>4 %</b>	<b>2,763</b>	<b>2,906</b>	<b>4- %</b>
Units Sold	<b>164</b>	<b>105</b>	<b>56 %</b>	<b>1,417</b>	<b>1,391</b>	<b>1 %</b>
Sale Success Ratio	<b>51 %</b>	<b>37 %</b>		<b>55 %</b>	<b>55 %</b>	
% Sales to Listings	<b>70 %</b>	<b>47 %</b>		<b>51 %</b>	<b>47 %</b>	
Avg Price/Unit	<b>726,140</b>	<b>755,928</b>	<b>3- %</b>	<b>774,626</b>	<b>775,249</b>	<b>0 %</b>
Active Listings	<b>805</b>	<b>861</b>	<b>6- %</b>			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>133,731,396</b>	<b>88,400,200</b>	<b>51 %</b>	<b>1,199,707,885</b>	<b>1,173,509,796</b>	<b>2 %</b>
Units Listed	<b>264</b>	<b>252</b>	<b>4 %</b>	<b>3,074</b>	<b>3,217</b>	<b>4- %</b>
Units Sold	<b>178</b>	<b>114</b>	<b>56 %</b>	<b>1,520</b>	<b>1,512</b>	<b>0 %</b>
Sale Success Ratio	<b>49 %</b>	<b>37 %</b>		<b>53 %</b>	<b>54 %</b>	
% Sales to Listings	<b>67 %</b>	<b>45 %</b>		<b>49 %</b>	<b>47 %</b>	
Avg Price/Unit	<b>751,299</b>	<b>775,440</b>	<b>3- %</b>	<b>789,281</b>	<b>776,130</b>	<b>1 %</b>
Active Listings	<b>943</b>	<b>982</b>	<b>3- %</b>			

## IC&amp;I - BUSINESS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Listed	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Sold	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Sale Success Ratio	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
% Sales to Listings	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
Avg Price/Unit	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Active Listings	<b>0</b>	<b>0</b>	<b>0 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2013

## AREA: North Vancouver

## IC&amp;I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>240,000</b>	<b>459,000</b>	<b>47- %</b>	<b>1,344,500</b>	<b>1,653,900</b>	<b>18- %</b>
Units Listed	<b>7</b>	<b>5</b>	<b>40 %</b>	<b>59</b>	<b>57</b>	<b>3 %</b>
Units Sold	<b>2</b>	<b>2</b>	<b>0 %</b>	<b>12</b>	<b>15</b>	<b>20- %</b>
Sale Success Ratio	<b>33 %</b>	<b>22 %</b>		<b>25 %</b>	<b>19 %</b>	
% Sales to Listings	<b>28 %</b>	<b>40 %</b>		<b>20 %</b>	<b>26 %</b>	
Avg Price/Unit	<b>120,000</b>	<b>229,500</b>	<b>47- %</b>	<b>112,041</b>	<b>110,260</b>	<b>1 %</b>
Active Listings	<b>46</b>	<b>38</b>	<b>21 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>240,000</b>	<b>459,000</b>	<b>47- %</b>	<b>1,344,500</b>	<b>1,653,900</b>	<b>18- %</b>
Units Listed	<b>7</b>	<b>5</b>	<b>40 %</b>	<b>59</b>	<b>57</b>	<b>3 %</b>
Units Sold	<b>2</b>	<b>2</b>	<b>0 %</b>	<b>12</b>	<b>15</b>	<b>20- %</b>
Sale Success Ratio	<b>33 %</b>	<b>22 %</b>		<b>25 %</b>	<b>19 %</b>	
% Sales to Listings	<b>28 %</b>	<b>40 %</b>		<b>20 %</b>	<b>26 %</b>	
Avg Price/Unit	<b>120,000</b>	<b>229,500</b>	<b>47- %</b>	<b>112,041</b>	<b>110,260</b>	<b>1 %</b>
Active Listings	<b>46</b>	<b>38</b>	<b>21 %</b>			

## IC&amp;I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>0</b>	<b>295,000</b>	<b>100- %</b>	<b>1,515,000</b>	<b>295,000</b>	<b>413 %</b>
Units Listed	<b>2</b>	<b>0</b>	<b>0 %</b>	<b>13</b>	<b>5</b>	<b>160 %</b>
Units Sold	<b>0</b>	<b>1</b>	<b>100- %</b>	<b>2</b>	<b>1</b>	<b>100 %</b>
Sale Success Ratio	<b>0 %</b>	<b>100 %</b>		<b>18 %</b>	<b>16 %</b>	
% Sales to Listings	<b>0 %</b>	<b>0 %</b>		<b>15 %</b>	<b>20 %</b>	
Avg Price/Unit	<b>0</b>	<b>295,000</b>	<b>100- %</b>	<b>757,500</b>	<b>295,000</b>	<b>156 %</b>
Active Listings	<b>7</b>	<b>5</b>	<b>40 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>341,000</b>	<b>0</b>	<b>0 %</b>	<b>8,454,000</b>	<b>3,188,000</b>	<b>165 %</b>
Units Listed	<b>1</b>	<b>8</b>	<b>87- %</b>	<b>38</b>	<b>59</b>	<b>35- %</b>
Units Sold	<b>1</b>	<b>0</b>	<b>0 %</b>	<b>15</b>	<b>4</b>	<b>275 %</b>
Sale Success Ratio	<b>25 %</b>	<b>0 %</b>		<b>32 %</b>	<b>7 %</b>	
% Sales to Listings	<b>100 %</b>	<b>0 %</b>		<b>39 %</b>	<b>6 %</b>	
Avg Price/Unit	<b>341,000</b>	<b>0</b>	<b>0 %</b>	<b>563,600</b>	<b>797,000</b>	<b>29- %</b>
Active Listings	<b>24</b>	<b>39</b>	<b>38- %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>341,000</b>	<b>295,000</b>	<b>15 %</b>	<b>9,969,000</b>	<b>3,483,000</b>	<b>186 %</b>
Units Listed	<b>3</b>	<b>8</b>	<b>62- %</b>	<b>51</b>	<b>64</b>	<b>20- %</b>
Units Sold	<b>1</b>	<b>1</b>	<b>0 %</b>	<b>17</b>	<b>5</b>	<b>240 %</b>
Sale Success Ratio	<b>11 %</b>	<b>14 %</b>		<b>29 %</b>	<b>8 %</b>	
% Sales to Listings	<b>33 %</b>	<b>12 %</b>		<b>33 %</b>	<b>7 %</b>	
Avg Price/Unit	<b>341,000</b>	<b>295,000</b>	<b>15 %</b>	<b>586,411</b>	<b>696,600</b>	<b>15- %</b>
Active Listings	<b>31</b>	<b>44</b>	<b>29- %</b>			



## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2013

## AREA: North Vancouver

## IC&amp;I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	2,125,000	100- %	0	2,125,000	100- %
Units Listed	0	0	0 %	1	2	50- %
Units Sold	0	1	100- %	0	1	100- %
Sale Success Ratio	0 %	100 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	50 %	
Avg Price/Unit	0	2,125,000	100- %	0	2,125,000	100- %
Active Listings	2	1	100 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	2,125,000	100- %	0	2,125,000	100- %
Units Listed	0	0	0 %	1	2	50- %
Units Sold	0	1	100- %	0	1	100- %
Sale Success Ratio	0 %	100 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	50 %	
Avg Price/Unit	0	2,125,000	100- %	0	2,125,000	100- %
Active Listings	2	1	100 %			

## IC&amp;I - LAND &amp; FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2013

## AREA: North Vancouver

## IC&amp;I - LAND &amp; FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	0	0 %	2,750,000	0	0 %
Units Listed	1	1	0 %	3	3	0 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		25 %	0 %	
% Sales to Listings	0 %	0 %		33 %	0 %	
Avg Price/Unit	0	0	0 %	2,750,000	0	0 %
Active Listings	2	3	33- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	0	0 %	2,750,000	0	0 %
Units Listed	1	1	0 %	3	3	0 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		25 %	0 %	
% Sales to Listings	0 %	0 %		33 %	0 %	
Avg Price/Unit	0	0	0 %	2,750,000	0	0 %
Active Listings	2	3	33- %			

## ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	295,000	100- %	1,515,000	295,000	413 %
Units Listed	2	0	0 %	13	5	160 %
Units Sold	0	1	100- %	2	1	100 %
Sale Success Ratio	0 %	100 %		18 %	16 %	
% Sales to Listings	0 %	0 %		15 %	20 %	
Avg Price/Unit	0	295,000	100- %	757,500	295,000	156 %
Active Listings	7	5	40 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	581,000	2,584,000	77- %	12,548,500	6,966,900	80 %
Units Listed	9	14	35- %	101	121	16- %
Units Sold	3	3	0 %	28	20	40 %
Sale Success Ratio	27 %	18 %		28 %	15 %	
% Sales to Listings	33 %	21 %		27 %	16 %	
Avg Price/Unit	193,666	861,333	77- %	448,160	348,345	28 %
Active Listings	74	81	8- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	581,000	2,879,000	79- %	14,063,500	7,261,900	93 %
Units Listed	11	14	21- %	114	126	9- %
Units Sold	3	4	25- %	30	21	42 %
Sale Success Ratio	18 %	23 %		27 %	15 %	
% Sales to Listings	27 %	28 %		26 %	16 %	
Avg Price/Unit	193,666	719,750	73- %	468,783	345,804	35 %
Active Listings	81	86	5- %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2013

## AREA: North Vancouver

## TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>NEW</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>14,644,332</b>	<b>9,322,700</b>	<b>57 %</b>	<b>103,577,294</b>	<b>95,433,037</b>	<b>8 %</b>
Units Listed	<b>33</b>	<b>30</b>	<b>10 %</b>	<b>324</b>	<b>316</b>	<b>2 %</b>
Units Sold	<b>14</b>	<b>10</b>	<b>40 %</b>	<b>105</b>	<b>122</b>	<b>13- %</b>
Sale Success Ratio	<b>33 %</b>	<b>38 %</b>		<b>33 %</b>	<b>40 %</b>	
% Sales to Listings	<b>42 %</b>	<b>33 %</b>		<b>32 %</b>	<b>38 %</b>	
Avg Price/Unit	<b>1,046,023</b>	<b>932,270</b>	<b>12 %</b>	<b>986,450</b>	<b>782,238</b>	<b>26 %</b>
Active Listings	<b>145</b>	<b>126</b>	<b>15 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>RESALE</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>119,668,064</b>	<b>81,956,500</b>	<b>46 %</b>	<b>1,110,194,091</b>	<b>1,085,338,659</b>	<b>2 %</b>
Units Listed	<b>242</b>	<b>236</b>	<b>2 %</b>	<b>2,864</b>	<b>3,027</b>	<b>5- %</b>
Units Sold	<b>167</b>	<b>108</b>	<b>54 %</b>	<b>1,445</b>	<b>1,411</b>	<b>2 %</b>
Sale Success Ratio	<b>50 %</b>	<b>36 %</b>		<b>54 %</b>	<b>53 %</b>	
% Sales to Listings	<b>69 %</b>	<b>45 %</b>		<b>50 %</b>	<b>46 %</b>	
Avg Price/Unit	<b>716,575</b>	<b>758,856</b>	<b>5- %</b>	<b>768,300</b>	<b>769,198</b>	<b>0 %</b>
Active Listings	<b>879</b>	<b>942</b>	<b>6- %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>ALL</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>134,312,396</b>	<b>91,279,200</b>	<b>47 %</b>	<b>1,213,771,385</b>	<b>1,180,771,696</b>	<b>2 %</b>
Units Listed	<b>275</b>	<b>266</b>	<b>3 %</b>	<b>3,188</b>	<b>3,343</b>	<b>4- %</b>
Units Sold	<b>181</b>	<b>118</b>	<b>53 %</b>	<b>1,550</b>	<b>1,533</b>	<b>1 %</b>
Sale Success Ratio	<b>48 %</b>	<b>36 %</b>		<b>52 %</b>	<b>52 %</b>	
% Sales to Listings	<b>65 %</b>	<b>44 %</b>		<b>48 %</b>	<b>45 %</b>	
Avg Price/Unit	<b>742,057</b>	<b>773,552</b>	<b>4- %</b>	<b>783,078</b>	<b>770,235</b>	<b>1 %</b>
Active Listings	<b>1,024</b>	<b>1,068</b>	<b>4- %</b>			