

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2013

AREA: Port Moody

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	4,149,500	2,117,410	95 %
Units Listed	1	3	66- %	17	13	30 %
Units Sold	0	0	0 %	3	2	50 %
Sale Success Ratio	0 %	0 %		30 %	11 %	
% Sales to Listings	0 %	0 %		17 %	15 %	
Avg Price/Unit	0	0	0 %	1,383,166	1,058,705	30 %
Active Listings	10	6	66 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	26,984,645	10,180,500	165 %	151,382,445	121,116,600	24 %
Units Listed	24	32	25- %	344	341	0 %
Units Sold	24	12	100 %	169	144	17 %
Sale Success Ratio	52 %	32 %		50 %	51 %	
% Sales to Listings	100 %	37 %		49 %	42 %	
Avg Price/Unit	1,124,360	848,375	32 %	895,754	841,087	6 %
Active Listings	112	135	17- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	26,984,645	10,180,500	165 %	155,531,945	123,234,010	26 %
Units Listed	25	35	28- %	361	354	1 %
Units Sold	24	12	100 %	172	146	17 %
Sale Success Ratio	52 %	30 %		50 %	49 %	
% Sales to Listings	96 %	34 %		47 %	41 %	
Avg Price/Unit	1,124,360	848,375	32 %	904,255	844,068	7 %
Active Listings	122	141	13- %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	425,900	0	0 %	1,625,800	3,252,000	50- %
Units Listed	4	3	33 %	23	26	11- %
Units Sold	1	0	0 %	4	7	42- %
Sale Success Ratio	20 %	0 %		16 %	19 %	
% Sales to Listings	25 %	0 %		17 %	26 %	
Avg Price/Unit	425,900	0	0 %	406,450	464,571	12- %
Active Listings	9	13	30- %			

**The More Buyers We Attract
The Higher Your Sale Price!**



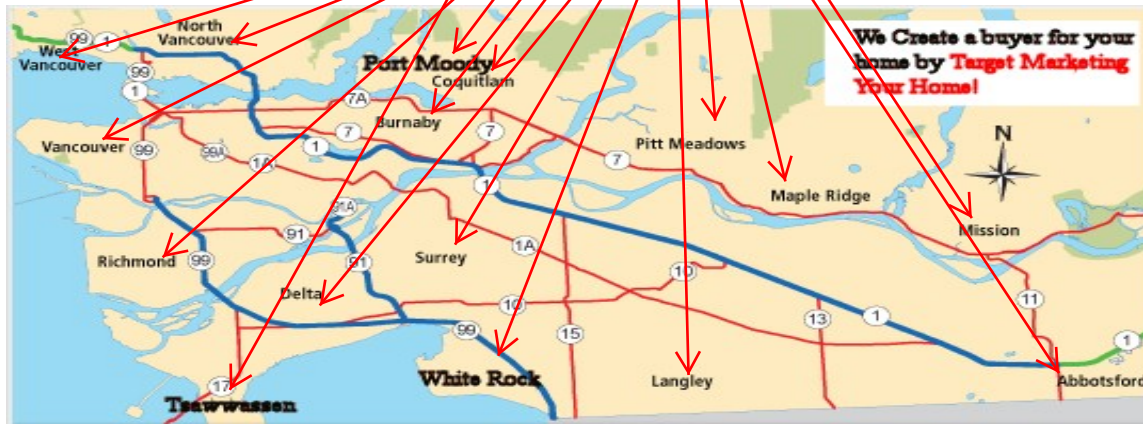
**That's Why We Target Each Lower Mainland
Community With The Sellers Home!**

The More Buyers I Attract



I put your home for sale in
every community on the lower
mainland.

The Higher Your Sale Price!



*Jim Williams
Realtor*

*Looking for a real es-
tate agent?*

*You deserve the most
money for your home!*

*Interview Me!
604 463 2200
willja@shaw.ca*

Selling your home to Lower Mainland Communities via the internet with eight web sites and key words! **2,000,000 potential buyer hits per year!** List your home with a realtor that understands internet marketing! Direct 604 463 2200! REMAX LifeStyles Realty

← Free Market
Evaluation Here!

**The More Buyers We Attract
The Higher Your Sale Price!**



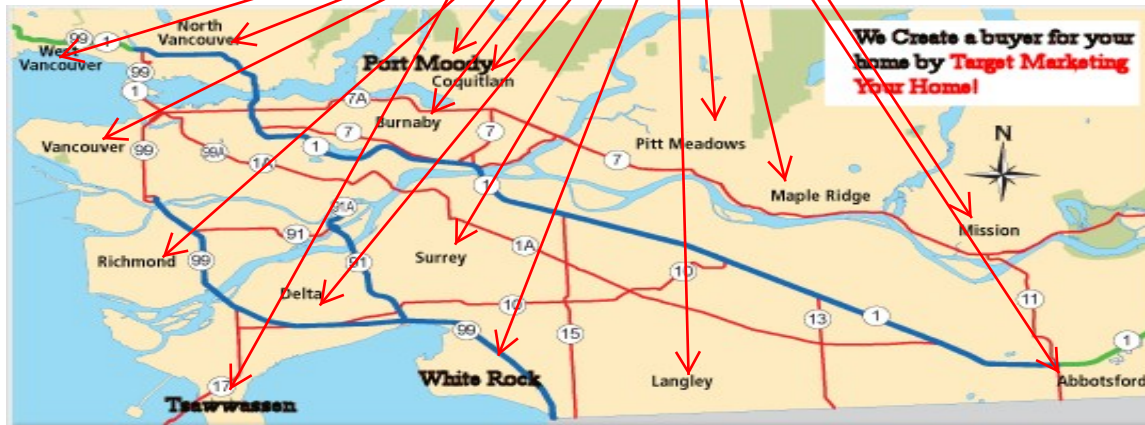
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← Free Market Evaluation Here!

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2013

AREA: Port Moody

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	8,983,900	7,085,500	26 %	51,942,850	64,497,200	19- %
Units Listed	28	26	7 %	225	267	15- %
Units Sold	21	17	23 %	117	144	18- %
Sale Success Ratio	60 %	56 %		57 %	64 %	
% Sales to Listings	75 %	65 %		52 %	53 %	
Avg Price/Unit	427,804	416,794	2 %	443,955	447,897	0 %
Active Listings	70	72	2- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	9,409,800	7,085,500	32 %	53,568,650	67,749,200	20- %
Units Listed	32	29	10 %	248	293	15- %
Units Sold	22	17	29 %	121	151	19- %
Sale Success Ratio	55 %	56 %		53 %	58 %	
% Sales to Listings	68 %	58 %		48 %	51 %	
Avg Price/Unit	427,718	416,794	2 %	442,716	448,670	1- %
Active Listings	79	85	7- %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	2,568,100	2,319,600	10 %
Units Listed	0	0	0 %	22	7	214 %
Units Sold	0	0	0 %	5	4	25 %
Sale Success Ratio	0 %	0 %		35 %	22 %	
% Sales to Listings	0 %	0 %		22 %	57 %	
Avg Price/Unit	0	0	0 %	513,620	579,900	11- %
Active Listings	17	10	70 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	5,429,000	7,307,500	25- %	56,253,374	58,683,742	4- %
Units Listed	36	29	24 %	340	394	13- %
Units Sold	15	21	28- %	164	167	1- %
Sale Success Ratio	39 %	38 %		51 %	46 %	
% Sales to Listings	41 %	72 %		48 %	42 %	
Avg Price/Unit	361,933	347,976	4 %	343,008	351,399	2- %
Active Listings	115	127	9- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	5,429,000	7,307,500	25- %	58,821,474	61,003,342	3- %
Units Listed	36	29	24 %	362	401	9- %
Units Sold	15	21	28- %	169	171	1- %
Sale Success Ratio	38 %	38 %		50 %	45 %	
% Sales to Listings	41 %	72 %		46 %	42 %	
Avg Price/Unit	361,933	347,976	4 %	348,056	356,744	2- %
Active Listings	132	137	3- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2013

AREA: Port Moody

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	425,900	0	0 %	8,343,400	7,689,010	8 %
Units Listed	5	6	16- %	62	46	34 %
Units Sold	1	0	0 %	12	13	7- %
Sale Success Ratio	16 %	0 %		24 %	18 %	
% Sales to Listings	20 %	0 %		19 %	28 %	
Avg Price/Unit	425,900	0	0 %	695,283	591,462	17 %
Active Listings	36	29	24 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	41,397,545	24,573,500	68 %	259,578,669	244,297,542	6 %
Units Listed	88	87	1 %	909	1,002	9- %
Units Sold	60	50	20 %	450	455	1- %
Sale Success Ratio	50 %	40 %		52 %	52 %	
% Sales to Listings	68 %	57 %		49 %	45 %	
Avg Price/Unit	689,959	491,470	40 %	576,841	536,917	7 %
Active Listings	297	334	11- %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	41,823,445	24,573,500	70 %	267,922,069	251,986,552	6 %
Units Listed	93	93	0 %	971	1,048	7- %
Units Sold	61	50	22 %	462	468	1- %
Sale Success Ratio	48 %	40 %		51 %	50 %	
% Sales to Listings	65 %	53 %		47 %	44 %	
Avg Price/Unit	685,630	491,470	39 %	579,917	538,432	7 %
Active Listings	333	363	8- %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2013

AREA: Port Moody

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	1,693,000	100- %
Units Listed	0	0	0 %	1	1	0 %
Units Sold	0	0	0 %	0	2	100- %
Sale Success Ratio	0 %	0 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	200 %	
Avg Price/Unit	0	0	0 %	0	846,500	100- %
Active Listings	1	1	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	1,693,000	100- %
Units Listed	0	0	0 %	1	1	0 %
Units Sold	0	0	0 %	0	2	100- %
Sale Success Ratio	0 %	0 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	200 %	
Avg Price/Unit	0	0	0 %	0	846,500	100- %
Active Listings	1	1	0 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,365,000	0	0 %	2,750,000	4,432,377	37- %
Units Listed	2	2	0 %	41	43	4- %
Units Sold	2	0	0 %	4	10	60- %
Sale Success Ratio	100 %	0 %		14 %	29 %	
% Sales to Listings	100 %	0 %		9 %	23 %	
Avg Price/Unit	682,500	0	0 %	687,500	443,237	55 %
Active Listings	37	30	23 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2013

AREA: Port Moody

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	425,900	0	0 %	8,343,400	7,689,010	8 %
Units Listed	5	6	16- %	62	46	34 %
Units Sold	1	0	0 %	12	13	7- %
Sale Success Ratio	16 %	0 %		24 %	18 %	
% Sales to Listings	20 %	0 %		19 %	28 %	
Avg Price/Unit	425,900	0	0 %	695,283	591,462	17 %
Active Listings	36	29	24 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	42,762,545	24,573,500	74 %	262,328,669	250,422,919	4 %
Units Listed	90	89	1 %	951	1,046	9- %
Units Sold	62	50	24 %	454	467	2- %
Sale Success Ratio	51 %	39 %		51 %	52 %	
% Sales to Listings	68 %	56 %		47 %	44 %	
Avg Price/Unit	689,718	491,470	40 %	577,816	536,237	7 %
Active Listings	335	365	8- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	43,188,445	24,573,500	75 %	270,672,069	258,111,929	4 %
Units Listed	95	95	0 %	1,013	1,092	7- %
Units Sold	63	50	26 %	466	480	2- %
Sale Success Ratio	49 %	39 %		50 %	49 %	
% Sales to Listings	66 %	52 %		46 %	43 %	
Avg Price/Unit	685,530	491,470	39 %	580,841	537,733	8 %
Active Listings	371	394	5- %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2013

AREA: Port Moody

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	587,000	170,000	245 %
Units Listed	1	0	0 %	15	11	36 %
Units Sold	0	0	0 %	4	2	100 %
Sale Success Ratio	0 %	0 %		30 %	20 %	
% Sales to Listings	0 %	0 %		26 %	18 %	
Avg Price/Unit	0	0	0 %	146,750	85,000	72 %
Active Listings	10	11	9- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	587,000	170,000	245 %
Units Listed	1	0	0 %	15	11	36 %
Units Sold	0	0	0 %	4	2	100 %
Sale Success Ratio	0 %	0 %		30 %	20 %	
% Sales to Listings	0 %	0 %		26 %	18 %	
Avg Price/Unit	0	0	0 %	146,750	85,000	72 %
Active Listings	10	11	9- %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	4	6	33- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	2	2	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	4	6	33- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	2	2	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2013

AREA: Port Moody

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	3,920,000	100- %	0	10,520,000	100- %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	1	100- %	0	2	100- %
Sale Success Ratio	0 %	100 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	200 %	
Avg Price/Unit	0	3,920,000	100- %	0	5,260,000	100- %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	3,920,000	100- %	0	10,520,000	100- %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	1	100- %	0	2	100- %
Sale Success Ratio	0 %	100 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	200 %	
Avg Price/Unit	0	3,920,000	100- %	0	5,260,000	100- %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2013

AREA: Port Moody

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	1	100- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	1	100- %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	3,920,000	100- %	587,000	10,690,000	94- %
Units Listed	1	0	0 %	19	19	0 %
Units Sold	0	1	100- %	4	4	0 %
Sale Success Ratio	0 %	14 %		23 %	19 %	
% Sales to Listings	0 %	0 %		21 %	21 %	
Avg Price/Unit	0	3,920,000	100- %	146,750	2,672,500	94- %
Active Listings	12	14	14- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	3,920,000	100- %	587,000	10,690,000	94- %
Units Listed	1	0	0 %	19	19	0 %
Units Sold	0	1	100- %	4	4	0 %
Sale Success Ratio	0 %	14 %		23 %	19 %	
% Sales to Listings	0 %	0 %		21 %	21 %	
Avg Price/Unit	0	3,920,000	100- %	146,750	2,672,500	94- %
Active Listings	12	14	14- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2013

AREA: Port Moody

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	425,900	0	0 %	8,343,400	7,689,010	8 %
Units Listed	5	6	16- %	62	46	34 %
Units Sold	1	0	0 %	12	13	7- %
Sale Success Ratio	16 %	0 %		24 %	18 %	
% Sales to Listings	20 %	0 %		19 %	28 %	
Avg Price/Unit	425,900	0	0 %	695,283	591,462	17 %
Active Listings	36	29	24 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	42,762,545	28,493,500	50 %	262,915,669	261,112,919	0 %
Units Listed	91	89	2 %	970	1,065	8- %
Units Sold	62	51	21 %	458	471	2- %
Sale Success Ratio	50 %	38 %		50 %	51 %	
% Sales to Listings	68 %	57 %		47 %	44 %	
Avg Price/Unit	689,718	558,696	23 %	574,051	554,379	3 %
Active Listings	347	379	8- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	43,188,445	28,493,500	51 %	271,259,069	268,801,929	0 %
Units Listed	96	95	1 %	1,032	1,111	7- %
Units Sold	63	51	23 %	470	484	2- %
Sale Success Ratio	48 %	37 %		49 %	48 %	
% Sales to Listings	65 %	53 %		45 %	43 %	
Avg Price/Unit	685,530	558,696	22 %	577,146	555,375	3 %
Active Listings	383	408	6- %			